

Michael J. Salé

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EDUCATION

- **Doctor of Professional Studies** in Computing and Information Technology (DPS)
Pace University, White Plains, NY, 2013 – Present
- **Master of Science** in Management (M.S.M.), Bridgewater State College, Bridgewater, MA, 2005
Concentration: Technology Management
- **Bachelor of Science** in Management, Bridgewater State College, Bridgewater, MA, 2003
Concentration: Information Systems
Summa Cum Laude

WORK EXPERIENCE

- **Director of Implementations & Training Services/Hosted Services Manager** – Adirondack Solutions, Inc., Bridgewater, NJ, 2005 – 2014
 - Acted as the senior project manager overseeing all new client implementations from post-sale, through go-live.
 - Supervised team of functional and technical project managers.
 - Implemented enterprise-level software in a higher education environment.
 - Integrated with other campus systems such as Banner by Ellucian, PowerCampus by Ellucian, Oracle PeopleSoft, Jenzabar CX, Blackboard Transact, etc.
 - Designed training workshops for clients and travel to client sites to conduct training (functional and IT admins).
 - Assisted with pre-sale demonstrations, RFP responses, and technical calls.
 - Assisted in development of new products/features.
 - Designed, built, and oversaw the maintenance of hosted services/cloud solutions.
- **Partner/Co-Founder** – FuzeSPACE, LLC, Elmwood, MA, 2011 – Present
 - Serve as co-founder and one of two lead systems developers for an online social networking site for GBTQ user population.
- **Consultant** – Self-Employed, Portico Consulting Group, Bridgewater, MA, Freelance
 - Provide web design services and consulting to small and medium sized businesses.
 - Utilize Adobe Dreamweaver, Adobe Photoshop, Adobe ColdFusion, and other applications.
- **Graduate Assistant** – Student Affairs, Bridgewater State College, Bridgewater, MA, 2004
 - Worked with divisional directors of Student Affairs to evaluate technology needs within their respective departments.
 - Developed web-based technology solutions including a scholarship database with search functions, a health insurance account tracking system, and a community service opportunity search site.
- **Web Developer** - Web Services, Bridgewater State College, Bridgewater, MA, 2003 – 2004
 - Developed and maintain a departmental intranet system.
 - Create web-database applications for college divisions.

- **Student Technology Training Supervisor** – Help Desk, Bridgewater State College, Bridgewater, MA, 2001 – 2003
 - Managed a student training workshop program. These student training workshops allow students of the college to learn popular software titles used at the college.
 - Restructured a student technology training workshop program.
 - Managed and trained a team of six trainers, allowing them to conduct student technology workshops as well as assisted in the management of all other help desk consultants.
 - Wrote student training manuals which consisted of 500 pages of technical documentation.
- **User Support Consultant** - Help Desk, Bridgewater State College, Bridgewater, MA, 1999 – 2002
 - Answered telephone, walk-in, and e-mail technical support questions for a large public college of over 12,000 users.
 - Performed on-site technical services as well as one-on-one training with users.
 - Maintained a help desk ticketing system and resolved ticketed calls.
 - Assisted college executives with presentations during faculty meetings.

TECHNICAL SKILLS

- **Operating Systems:** Microsoft Windows (server and desktop editions), Mac OS
- **Project Management Systems:** Microsoft Project, Basecamp
- **ERP Expertise:** Banner by Ellucian, PowerCampus by Ellucian, Colleague by Ellucian, CAMS by Three Rivers
- **Infrastructure Systems:** VMWare, VMSphere, Citrix
- **Programming Languages:** SQL, ColdFusion (CFML), HTML jQuery
- **Other Technical Knowledge:** LDAP, Active Directory, CAS, Microsoft SQL Server, Oracle, Microsoft Exchange Server, various help desk systems

TEACHING

- **Assistant Professor of Management & Computer Information Systems Program Director** – Business Administration, Stonehill College, Easton, MA, 2014 – Present
Courses Taught:
 - Quantitative Analysis (UG)
 - Decision Support Systems, Tools, & Operations Management (UG)
 - Data Communications and Application (UG)
 - Introduction to Business Administration (UG)
- **Part-Time Faculty** – Business Administration, Stonehill College, Easton, MA, 2007 – 2014
Courses Taught:
 - Quantitative Analysis (UG)
- **Visiting Lecturer** – School of Business, Bridgewater State University, Bridgewater, MA, 2005 – Present
Courses Taught:
 - Strategic Management of Technological Innovation (Graduate)
 - Fundamentals of Information Systems (UG)
 - Business Data Processing (UG)
 - Statistical Process Control (UG)
 - Service Operations Management (UG)